

## Science Exchange partners with Thermo Fisher

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Science Exchange has announced a strategic partnership that will expand Thermo Fisher's services business through a new online services marketplace. Thermo Fisher provides industry-leading scale and access to a growing customer base.

This partnership will allow Science Exchange to extend the impact of its comprehensive R&D services e-commerce workflow from searching and ordering a wide selection of service offerings, to project collaboration, to payment and reporting. This will help research organizations of all sizes accelerate innovation and improve productivity.

"Moving to an online services solution is a significant growth opportunity for Thermo Fisher's e-commerce-based business," said Richard Milne, vice president, Thermo Fisher. "After reviewing potential strategic partners, it became obvious that Science Exchange was in a unique position to help us realize this change. They have spent more than seven years focused on building an optimized R&D services management solution, and stood out as the partner best suited to help us more effectively market and deliver scientific services to our customers."