

## Taiwan heavyweights drive next era of corporate-startup collaboration

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## Leveraging resources in Taiwan to revolutionize the way care is delivered



BE Capital, a startup accelerator and venture capital firm, together with Taiwan Tech Arena and Startup Island, has launched a virtual cross-border collaboration platform, HealthForAll, connecting the international healthcare ecosystem with Taiwan's dominant industries.

The platform provides a unique opportunity for corporate-startup engagement across the areas of medical data, research & development, clinical trials, manufacturing, supply chain, and information & communications technology.

Startup companies interested in leveraging the resources in Taiwan to transform the future of healthcare are encouraged to apply until 31 October, 2020.

This platform is the first step in fostering closer corporate-startup relations between Taiwan and the international healthcare community. The corporates have an opportunity to provide a "reverse pitch" for startups to better understand how they could potentially collaborate. The initial phase of the platform will culminate in a virtual meeting with corporates and selected startups as they seek ways to work together.

The platform has been well received by many corporate partners in Taiwan, including Acer Healthcare, Asus Cloud, Might Electronics, Advantech, Leosys, Wiltrom, JAG, and the OmniHealth Group. The initial interest is indicative of the eagerness for corporates to engage with startup talent. The platform will continue to engage with numerous corporate players and strengthen the HealthForAll network.

The platform focuses on building closer collaboration between Taiwanese corporates and international startup communities to help drive a new era of innovation. Taiwan has long been established as a global powerhouse in ICT and manufacturing and to maintain its competitive advantage there is a collective interest in starting a dialogue with promising startup companies.

The platform will continue to work closely with preexisting hospital and clinical partners, including Show Chwan Healthcare System, Taipei Medical University, SEQPRO and VCRO in a bid to bridge the gap between clinical expertise and technology application.